

**COUNTY OF CATTARAUGUS  
INDUSTRIAL DEVELOPMENT AGENCY**

**BOARD MEETING MINUTES**

**Tuesday, March 19, 2019  
CCIDA OFFICES  
9 East Washington Street, Ellicottville, New York  
11:15 a.m.**

**Roll Call:** -Taken-

**Members**

**Present:**

Mr. Thomas Buffamante -Chairman  
Mr. Joseph Higgins  
Mr. Brent Driscoll  
Mr. Vergilio Giardini  
Mr. James Snyder

**Excused:** *(Work related)*

Mr. John Stahley  
Mr. Michael Wimer

**CCIDA Staff/Counsel:**

Mr. Corey R. Wiktor, Executive Director CCIDA  
  
Mr. George Cregg, Jr – Legal Counsel, Hodgson Russ  
Mr. Robert McLaughlin – Legal Counsel, Hodgson Russ

**Guests:**

Mrs. Crystal Abers – *Economic Development Planning & Tourism*  
  
Mr. John Thomas – *The Villager, Newspaper*  
  
Ms. Lindsey McEntire, *Borrego Solar*

Chairman, Thomas Buffamante called the meeting to order at 11:15 a.m.

A roll call of the Board of Directors of the CCIDA was taken; Mr. Buffamante, Mr. Higgins, Mr. Driscoll, Mr. Giardini, and Mr. Snyder were Present. Mr. Wimer and Mr. Stahley were excused for business/work related meetings.

### **APPROVAL OF MINUTES:**

**A Motion** was made by Brent Driscoll with a second by Joseph Snyder to accept the February 7, 2019 CCIDA Board Meeting Minutes as presented to the CCIDA Board. **Motion Carried**

### **\*Presentation of 2018 CCIDA/CCCRC Audit:**

Mr. Wiktor advised the full board that an Audit Committee Meeting was conducted on March 13<sup>th</sup> at 9:00 a.m. to discuss the Draft 2018 Audit. Copies of the minutes were provided to each board member for their review.

A Motion was made by Brent Driscoll, seconded by Thomas Buffamante to accept the minutes of the Audit Committee and proceed with the Audit Presentation by Denise Veloski of Johnson, Mackowiak & Associates LLP.

Denise Veloski started out by advising the CCIDA Board that this was a clean audit and that no Management letter would be issued. The audit went very smoothly and was completed by Denise Veloski and two other auditors with only one day on site needed.

Denise Veloski mentioned that the MD&A letter provided by the Agency painted a very positive year in 2018. The CCIDA has continued to make great effort and strides to transform itself in a very positive way to our business community. We have the ability to expand our benefits to existing structures, rather than just new builds. We have supported projects to further assist small Manufacturing related projects (ex. Rafa Systems, Ellicottville, NY) and again proved the merit of establishing our Adaptive Reuse Program, via the support of the ongoing redevelopment of the West Valley Inn, LLC. The Agency's tourism policy also was useful in the development project in Ellicottville relating to several upgrades at Holiday Valley and HoliMont. In addition to the sale/leaseback projects our 'sister organization', the Cattaraugus County Capital Resource Corp. issued a tax-exempt bond for Jamestown Community College.

Denise also mentioned that it has been several years since we have been in the black at the end of the year and in 2018 the CCIDA ended on a very positive increase in net position of \$147,401. The charges for services increased from \$147,537 in 2017 to \$457,695 in 2018. Operating revenue for the year ended December 31, 2018, was \$469,873 which consisted of \$457,695 from Charges for services, \$12,000 was from the service agreement between the Agency and the Cattaraugus County Capital Resource Corp. and \$178 from miscellaneous activity. In the prior year the total operating revenue was \$153,738.

Net nonoperating revenue was \$10,935 which consisted of \$9,661 in bank interest, \$1,425 in bond interest, \$84 in dividends, and \$235 in unrealized loss on investments. Operating expenses for the year ended December 31, 2018, were \$333,407.00

Mr. Higgins stated that it has been a number of years since we have seen this type of increase in revenues, possibly nearly 20 years. Mr. Higgins, Mr. Buffamante, and Mr. Driscoll and the rest of the CCIDA Board congratulated Mr. Wiktor on a job well done ending 2018 with an increase in revenues.

Denise Veloski also mentioned the land donation to the Village of Cattaraugus of a .44-acre parcel. Denise Veloski stated that the value was very minimal so she reported that Johnson, Mackowiak & Associates LLP did not take anything out of the CCIDA land dollar value figure.

Denise mentioned that the financial statements were done a little differently as the CCIDA and the CCCRC were split into two separate columns. This was requested by PARIS Reporting and was completed this way rather than having their firm do two (2) separate audits. Hopefully, with this change it will satisfy the Authority Budget Office.

Denise next reviewed the fixed assets with the only expenditures in regards to fixed assets was for new computer software and hardware as it has not been updated since 2006. Most of the programs that were being used were not compatible with the new software programs being used by clients.

Denise also noted that several new accounting procedures came into effect this year however, none of them had any impact on our financial outcome.

Denise next reviewed the supplemental information reporting. One new Tax-exempt Bond was issued in 2018 for Jamestown Community College which was added to the schedule of bonds. For the schedule of sale/leaseback projects the CCIDA Board had decided in the past to only list the projects that were closed during the reporting year. For the year 2018 we had four (4) sale/leaseback projects that closed and no Schedule of PILOT payments recorded for this period.

Brent Driscoll of the Audit Committee made the recommendation to accept the Audit Report as presented by Johnson, Mackowiak, & Associates LLP. A **Motion** was made by Brent Driscoll, seconded by Joseph Higgins to accept the 2018 Financial Audit for the CCIDA/CCCRC as prepared by the auditing firm of Johnson, Mackowiak, & Associates LLP. All Board Members in favor. **Motion Carried**

### **\*NEW APPLICATIONS/PROJECTS\***

#### **#1. Portville Solar 1, LLC.**

Mr. Wiktor introduced Lindsey McEntire, Project Developer for Borrego Solar based in Albany, NY, in regards to the proposed Portville Solar 1, LLC Project. Borrego is looking to construct a 5 MW solar farm in the town of Portville, New York. The investment of this proposed project is roughly \$8 Million dollars. Ms. McEntire explained that the site was picked because of the close proximity of the sub-station, the inability to be seen from the road, and there is a lot of screening from the neighbor next door as well. This area is very non-visual and the Town is pro Solar and have been very good to work with. Borrego has already done a lease agreement with the land owner. Tim Emley, Town Supervisor is in favor of this project in the Town of Portville and Corey has been in contact with him in regards to SEQR. The Town has already declared a negative-dec. on the SEQR and Borrego Solar is in the planning process of the project. They are currently clearing the area and would like to begin construction this summer.

As stated, Portville Solar 1, LLC would be a 5-Megawatt (MW) Community Solar generation facility. This facility will generate electricity for homeowners and businesses to help off-set their National Grid electric bills. The individual homeowners that sign up with Borrego Solar will get a discount from their current National Grid monthly bills.

This project will create ½ of a new position over the next year. Borrego will be employing local contractors for the construction jobs for this project and using 15/20 local trades people. Also, local suppliers will be used as much as possible. Borrego Solar was founded in 1980 and have completed thousands of projects and currently have more than 600 MW of utility-scale and commercial solar capacity under management. That makes them the third largest commercial solar engineering, procurement, and construction (EPC) company in the U.S.

This Portville Solar Project will be very similar as the West Valley Solar Project that we approved at our December 2018 meeting and should be closing in the second quarter of 2019. Mr. Wiktor also mentioned that West Valley Solar just had their first of the three planned Community Meetings to reach out to local customers that could benefit from signing up with this Community Solar Project.

Much discussion with various Board Members in regards to the Host Community Agreement between the Town and Borrego. The PILOT would be \$5,000/ installed MW, generating roughly \$25,000 in PILOT payments, and full special district taxes as well. Is this enough and what are other IDA's doing in regards to price per megawatt and host community agreements/payments Mr. Snyder is concerned that the host community is not getting enough benefit for the use of the land in their township in the form of host community payments and price per megawatt of power generated. Mr. Snyder stated that Borrego Solar is not creating a number of jobs with this project and that the host community should benefit more than is being offered.

Mr. George Cregg, Jr. stated that the proposed action to be taken today does not commit the CCIDA Board to anything at the current time. George stated that if nothing had been done several years ago in regards to opting out of 487 than these particular projects would not have paid any taxes for 15 years.

Mr. Buffamante stated that we would not be approving this project any earlier than our next meeting to be held on April 30<sup>th</sup>. Mr. Buffamante suggested that Corey Wiktor reach out to other IDA's to see what they are doing as far as host community agreements etc. He also mentioned that Corey Wiktor should reach out to Portville Town Supervisor and see where the Town stands on having this Solar Project come into their Town and their expectations.

Lindsey McEntire stated that she would work with Corey Wiktor and develop a spread sheet to highlight what has been paid to other Towns in regards to this type of Solar projects. Lindsey also suggested that they hold a job fair so that as many locals as possible have an opportunity for employment on this project.

Mr. Wiktor suggested that he could do some research with NYSEDC and see what information he can obtain from them in regards to Solar Projects in other Communities. Mr. Wiktor stated that he would bring back to the CCIDA Board at the April 30<sup>th</sup> meeting any information he obtained in regards to Solar Projects in New York State. Mr. Wiktor mentioned that with Wind Projects there is generally a Host Community Agreement however, with Solar he has not seen any Host Community agreements thus far.

Lindsey McEntire stated that Borrego is currently working on 16 different projects in various areas, and they do not have a Host Community Agreements at the current time with any of the projects. Portville does have a proposed Host Community Agreement.

## **RESOLUTIONS:**

**A Motion was made by Virgilio Giardini, seconded by James Snyder, Jr., RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR OF THE COUNTY OF CATTARAUGUS INDUSTRIAL DEVELOPMENT AGENCY TO HOLD A PUBLIC HEARING REGARDING A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF PORTVILLE SOLAR 1, LLC. A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused. Motion – Carried.**

**A Motion** was made by James Snyder, Jr., seconded by Brent Driscoll, **RESOLUTION CONCURRING IN THE DETERMINATION BY THE TOWN OF PORTVILLE TOWN BOARD, AS LEAD AGENCY FOR THE ENVIRONMENTAL REVIEW OF THE PORTVILLE SOLAR 1, LLC PROPOSED PROJECT.** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

**(#2.) Sunny Olean, LLC:**

Mr. Wiktor stated that Jeff Belt had a prior engagement and would not be able to attend our meeting today to present his newest project. Mr. Wiktor is presenting for Jeff Belt. Mr. Wiktor mentioned that this project is very similar to Jeff's project in 2016 as he recently purchased 106-108 West State Street in Olean, NY. This building was originally "Frank's Hotel" back in the 1871. Jeff Belt is looking at renovating this building and offering rental units and ground floor retail space. Jeff is looking for sales tax, PILOT and possible mortgage recording tax. Jeff is looking to get started on this project this summer and he plans to use local contractors whenever possible. Mr. Wiktor explained that this project fits our Adaptive Reuse program that we currently have available to clients. This is a great use for these buildings that have been vacant since 2000 in the City of Olean.

As a follow up, Sunny Olean, LLC. has asked the County of Cattaraugus Industrial Development Agency (CCIDA) to consider their application for the complete renovation of the building located at 106-108 W. State Street in the City of Olean, New York. Sunny Olean, LLC., is looking to construct ground floor retail and four (4), 2-bedroom apartments on the upper levels.

**Total project cost/investment of roughly \$800,000 (+,-) for cost of the reconstruction, furnishings and equipment, etc. related to this proposed project.**

**RESOLUTIONS:**

**A Motion** was made by James Snyder, Jr., seconded by Brent Driscoll, **RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR OF COUNTY OF CATTARAUGUS INDUSTRIAL DEVELOPMENT AGENCY TO HOLD A PUBLIC HEARING REGARDING A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF SUNNY OLEAN LLC.** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused **Motion – Carried.**

**A Motion** was made by Brent Driscoll, seconded by Joseph Higgins, **RESOLUTION DIRECTING THE EXECUTIVE DIRECTOR OF COUNTY OF CATTARAUGUS INDUSTRIAL DEVELOPMENT AGENCY TO TAKE CERTAIN ACTIONS UNDER ARTICLE 8 OF THE ENVIRONMENTAL CONSERVATION LAW IN CONNECTION WITH A PROPOSED PROJECT TO BE UNDERTAKEN FOR THE BENEFIT OF SUNNY OLEAN LLC.** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

**\*Resolutions from Prior Applications/Projects that are in Process\***

**(#1.) Scandinavian Spa Ellicottville, LLC:**

Scandinavian Spa Ellicottville, LLC has asked the CCIDA to consider their application for construction of five structures 14,000 sq. ft. of indoor space for a Scandinavian Spa in Ellicottville, New York.

A Public hearing was held on **March 5, 2019** at the CCIDA offices in Ellicottville, NY at 9:00 a.m. No one was in attendance at the public hearing however, we did receive a few calls in support of the project prior to the Public Hearing.

### **RESOLUTIONS:**

**A Motion** was made by Brent Driscoll, seconded by Joseph Higgins, **RESOLUTION DETERMINING THAT ACTION TO UNDERTAKE A PROJECT FOR THE BENEFIT OF SCANDINAVIAN SPA ELLICOTTVILLE, LLC WILL NOT HAVE A SIGNIFICANT EFFECT ON THE ENVIRONMENT.** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

**A Motion** was made by Brent Driscoll, seconded by James Snyder, Jr., **RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR SCANDINAVIAN SPA ELLICOTTVILLE, LLC (THE “COMPANY”).** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

### **(#2.) Cutco Corporation & Subsidiaries:**

Cutco Corp. and subsidiaries has asked the CCIDA to consider their application for sales tax abatement only on computer software and hardware and general office furnishing and equipment upgrades and expansions for administrative, sales support and manufacturing areas.

A Public Hearing was held on **March 5<sup>th</sup>** at the Olean City Hall at 11:00 a.m. No one was in attendance at this Public Hearing however the CCIDA has received very positive comments in support of this proposed project from Community Members.

### **RESOLUTIONS:**

**A Motion** was made by Brent Driscoll, seconded by Joseph Higgins, **RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR CUTCO CORPORATION AND ITS SUBSIDIARIES (COLLECTIVELY, THE “COMPANY”)** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

(Mr. Driscoll is a recent retiree of Cutco Corp. however; he has no involvement or financial interest in the Company or with this particular project.) (Mr. Buffamante’s firm does audit work for Cutco Corp. and its subsidiaries however, he has no financial interest in the Company or this particular project.)

### **(#3.) HK Olean Hotel, LLC:**

HK Olean Hotel, LLC has asked the IDA to adopt a Fixed Fee PILOT in regards to the proposed new hotel that they are starting this Spring, in the City of Olean. Mr. Wiktor also stated that the project amount has changed it has actually increased since they submitted the original application so the documents had to be changed to reflect this change in project amount. When Mr. Wiktor spoke with the local taxing jurisdictions, they actually preferred the fixed fee PILOT. Mr. Wiktor also has spoken with the developer and several local contractors have already been hired to perform work on this project.

A Public Hearing was held on **March 5<sup>th</sup>** at the Olean City Hall at 1130 a.m. No one was in attendance at this Public Hearing however the CCIDA has received general comments in support of this amended application and Fixed Fee PILOT relating to the proposed HK Olean Hotel Project.

### **RESOLUTIONS:**

**A Motion** was made by Brent Driscoll, seconded by Joseph Higgins, **RESOLUTION AUTHORIZING A DEVIATION FROM THE AGENCY’S UNIFORM TAX EXEMPTION POLICY IN CONNECTION WITH THE PROPOSED PAYMENT IN LIEU OF TAX AGREEMENT TO BE ENTERED INTO BY THE AGENCY IN CONNECTION WITH THE PROPOSED HK OLEAN HOTEL, LLC PROJECT.** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

**A Motion** was made by Brent Driscoll, seconded by Thomas Buffamante, **RESOLUTION AMENDING A RESOLUTION ENTITLED “RESOLUTION AUTHORIZING EXECUTION OF DOCUMENTS IN CONNECTION WITH A LEASE/LEASEBACK TRANSACTION FOR A PROJECT FOR HK OLEAN HOTEL LLC (THE “COMPANY”)** A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried.**

### **-FINANCIAL REPORT:**

A Motion was made by Brent Driscoll, seconded by James Snyder to approve the Financial Report for **February 2019** as prepared – A Roll Call vote was taken with Mr. Driscoll, Mr. Giardini, Mr. Higgins, Mr. Snyder, and Mr. Buffamante voting yes. Mr. Wimer and Mr. Stahley were excused Motion – **Carried**

Mr. Wiktor reported that February income was \$1,779 from Application fees for Scandinavian Spa Ellicottville LLC and Cutco Corp. Mr. Wiktor stated that we are down in regards to income however, we are currently working on three (3) separate projects that are looking to close in the near future. When these projects close it will give the Agency a nice boost in income. Mr. Wiktor also mentioned that West Valley Solar wanted to close with the CCIDA in March however, after reviewing documents have decided to close in November when they plan to begin construction of the Solar Project.

Certificate of Deposit rates and terms findings were presented to the Finance Committee in regards to future investments. The Finance Committee made suggestions in regards to managing the ongoing investments at various financial institutions. The Finance Committee made the recommendation to the CCIDA Board to authorize Corey Wiktor to move money from the Cattaraugus County Bank to Key Bank in order to receive additional interest on our investments.

### **\*Executive Directors Reports:**

#### **-Internal (IDA Meetings/Discussions):**

- ✓ Met with a local group who is very interested in setting up a CBD production operation in the City of Olean. Future meetings will be set up to discuss next steps.
- ✓ Met with Inevergy for an update relating to the proposed Alle-Catt Wind Farm.
- ✓ Conference call with Liz Callahan with EWI relating to a Regional Workforce Development Plan. This is based from the Buffalo Billion initiative.

- ✓ Attended the 2019 Legislative Luncheon in Buffalo, NY. This was a very informative event to discuss key legislative topics that are facing local economic development in 2019.
- ✓ Attended the Cattaraugus County Economic Development Team Meetings.
- ✓ Met with Jeff Belt from SolEpoxy to discuss his proposed Adaptive Reuse project in the City of Olean.
- ✓ Met with West Long from Good Times of Olean for a business update meeting.
- ✓ Met with a local real estate developer to discuss a proposed workforce housing project that they are considering for the Ellicottville area.
- ✓ Met with Dennis Eshbaugh, David Trathen and Bonnie Koschir from Holiday Valley to discuss updates and any proposed development plans in 2019.
- ✓ Met with Joanne Campagna with Bank of America in regards to a client that is looking for warehousing space, I discussed and reviewed various available buildings within Cattaraugus County.
- ✓ Met with Lou Stahley, a local solar farm developer who is looking at three (3) projects within Cattaraugus County. More to follow.
- ✓ Attended Cattaraugus County Business Development Corp. Board meeting.
- ✓ Met with Bob Dingman from the NY & LE Railroad to discuss updates relating to the railroad and various business thrusts.
- ✓ Met with Bill Heim, owner of House of Steel in Ashford to discuss a possible project and expansion at his business.
- ✓ Met with Richard Schechter from Pyramid Brokerage to discuss a few commercial Cattaraugus County projects/real estate deals.
- ✓ Met with Hamburg IDA Director Sean Doyle to discuss area development.
- ✓ Met with Bob Breton from Ontario Knife Company for a general business update meeting.
- ✓ Met with Mike Wimer from CCB to discuss a possible project relating to a bank customer of theirs, in seeing if the IDA can offer assistance for the proposed project.
- ✓ Attended Cattaraugus Community Action Board Meeting.
- ✓ Met with Tony Waldie, owner of Composite Panel Solutions for a general business update meeting.
- ✓ Met with Ed Youmans from HoliMont to discuss a project that they are considering, and ways the IDA can be of assistance.
- ✓ Met with Dan DeRose from Mazza Mechanical for a general business update meeting.
- ✓ Met with Tom Buffamante to review and update IDA happenings.



- ✓ Meeting with Mayor Aiello to give a general update meeting relating to IDA projects within the City of Olean.
- ✓ Meeting scheduled with Courtney Cox from Savarino Development to discuss the Manny-Hanny Project.

**-External (Points of Interest relating to the CCIDA):**

- ✓ **Prevailing Wage Public Works:** Letters sent out to all NY State Senators, NY Assembly Members and also members of leadership in our State Government. We are reaching out and reminding our elected officials about the impact this legislation would have on the NYS economy. Legislation expanding the definition of Public Works, S.19 47 (Ramos/A.1261 (Bronson)
- ✓ **State Legislation concerning Prevailing Wage:** Listing of effects that requiring prevailing wage would have on the Economy in New York State as we seek to create new manufacturing jobs, diversify our housing supply and develop more affordable housing. Mr. Wiktor stated that this could be a huge stumbling block in regards to current projects and new projects because it could add twenty-five to thirty percent to the cost of the project. This additional amount of the cost of doing business could be a deal breaker on several IDA and other projects as well.
- ✓ **NYSEDC:** Members of the Senate Finance and Commerce, Economic Development and Small Business Committees; Members of the Assembly Ways & Means and Economic Development, Job Creation, Commerce & Industry Committees. Comments on the FY 2019-2020 Executive Budget. Letter from Ryan M. Sylva in depth review of the Executive Budget.
- ✓ **NYSEDC:** Letter from Ryan M. Silva stating our mission is to advocate for sound economic development programs, educate members by sharing best practices, and develop sound policy to create jobs, stimulating investment that will increase the quality of life across the state.
- ✓ **DON'T BLOCK NY BUILDING:** *“Don’t block NY Building Coalition Launches to Stop Irresponsible Expansion of Prevailing Wage; Support Economic Development and Competitive Jobs in NYS”*. Nearly 30 Business, Building, Construction, Economic Development, Health Care and Affordable Housing Groups Join Forces to Keep New York Competitive and Economic Development Moving.
- ✓ **Albany Business Review:** *“Business organizations lobby against prevailing wage expansion at Capitol”*. Recent article against the fight on mandates of the proposed prevailing wage Bill.
- ✓ **Southern Tier West:** Mr. Richard Zink from Southern Tier West Regional Business Committee would like to start a regional business development committee. I feel this would be beneficial for the Region.
- ✓ **The Wall Street Journal Article:** *“Gas Shortages Give New York an Early Taste of the Green New Deal”*. The state is dependent on imports even though it sits atop the abundant Marcellus Shale.
- ✓ **FuzeHub Article:** *“Now is the Time to be a Manufacturer”*. Article relating to the benefits and opportunities of becoming and working in the manufacturing field.
- ✓ **Olean Times Herald Article:** *“Olean-area students get lesson on why made in America matters”* Local manufacturers, educators present to local juniors and seniors on how all of them are deeply impacted by local manufacturing.

- ✓ **Article on CBD:** *“CBD in pet treats and at the video store? Yes, thanks to popular demand”*. Products made with the cannabis extract cannabidiol are popping up in the most unusual places. Head shops and vape stores, and even pet stores, gas stations and video stores.
- ✓ **Buffalo Business First Article:** *“Olean General upgraded to stroke center; 6 health projects approved by NYS”*. As a designated hospital, the regional emergency medical services council will be notified and local EMS can begin directing patients with signs and symptoms of strokes to Olean General Hospital.
- ✓ **Olean Times Herald Article:** *“Sprague’s, Ellicottville Brewing craft a social media hit with pancake beer”*. Cans and kegs of Ellicottville Brewing Co.’s new Maple Blueberry Pancake beer will be hitting shelves and taps after being packaged. This beer is made with Sprague’s Maple Farm maple syrup produced in Portville.
- ✓ **Forbs.com Article:** *“Craft Beer and Food: Finding the Perfect Pairing”*. Article Highlighting Ellicottville Brewing Corp. recent new beer release making national headlines!
- ✓ **Minority-or Woman-Owned Business Enterprise (MWBE) & Woman-Owned Small Business (WOSB) Programs:** Thursday, March 14<sup>th</sup> Christine Urf will be hosting a workshop for women & minority business owners that are interested in the MWBE program as well as the SBA’s Women Owned Small Business program at Olean Business Development from 10-12.
- ✓ **Southern Tier West:** *“March 21, 2019 at 1:00 p.m. the next regular meeting of the Southern Tier West Regional Planning & Development Board will be held at the Center for Regional Excellence in Salamanca, NY”*. Minutes provided to any Board Members that would like to review them.
- ✓ **World Trade Center – Buffalo Niagara:** Invitation to WTCBN’s 2019 Economic Outlook to be held on March 13, 2019 from 8 – 10 a.m. at the Templeton Landing in Buffalo, NY.
- ✓ **Camoin Associates:** 3 Strategies that Work “Statewide Student Loan Forgiveness, Financial Incentives for Remote Workers, and Regional Cohesiveness and Live, Work, Play Amenities.

**Adjournment:**

A Motion was made by Joseph Higgins, seconded by Vergilio Giardini to adjourn the meeting at 1:37 p.m. All in Favor – Motion Carried.

**\* Next CCIDA Board of Directors Meeting: Tuesday April 30, 2019 at 11:15 A.M. at the Olean BDC Office (3<sup>rd</sup> Floor Conference Room), Olean, N.Y.**